

Goal for 2015: 25% or greater reduction; Goal for 2016: 30% or greater reduction

|   | Baseline<br>2011Q1-<br>2011Q4 | 2013Q1   | 2013Q2   | 2013Q3   | 2013Q4   | 2014Q1   | 2014Q2   | 2014Q3   | 2014Q4   | 2015Q1   | 2015Q2   | 2015Q3   | 2015Q4   |
|---|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>Goal for 2015<br/># of states with<br/>25% or &gt;<br/>reduction</b> |                               |          |          |          |          |          |          |          |          |          |          |          |          |
|   |                               |          |          |          |          |          |          |          |          |          |          |          |          |
| <b>% decreased</b>  | N/A                           | 7.0%     | 9.0%     | 10.9%    | 13.3%    | 13.5%    | 15.7%    | 15.9%    | 15.1%    | 17.1%    | 22.8%    | 28.2%    | 31.1%    |
| <b>Florida ranked</b>   | 35 of 51                      | 35 of 51 | 37 of 51 | 37 of 51 | 37 of 51 | 38 of 51 | 38 of 51 | 38 of 51 | 39 of 51 | 39 of 51 | 36 of 51 | 35 of 51 | 26 of 51 |
| <b>National Rate</b>  | 23.9%                         | 21.7%    | 21.1%    | 20.8%    | 20.3%    | 19.8%    | 19.4%    | 19.2%    | 19.1%    | 18.68%   | 17.96%   | 17.43%   | 17.0%    |
| <b>Florida rate</b>   | 24.5%                         | 22.7%    | 22.1%    | 21.8%    | 21.2%    | 21.2%    | 20.6%    | 20.6%    | 20.8%    | 20.3%    | 18.89%   | 17.59%   | 16.88%   |
| <b>Highest rate in FL</b>   | 94.8                          | 74.8     | 74.4     | 67.6     | 67.4     | 65.3     | 64.3     | 64.5     | 63.9     | 68.3     | 70.3     | 67.3     | 73.6     |
| <b>Above 50%</b>  | 12                            | 11       | 6        | 5        | 5        | 4        | 4        | 3        | 4        | 2        | 3        | 2        | 3        |
| <b>40%–50%</b>  | 32                            | 34       | 34       | 29       | 28       | 24       | 17       | 27       | 25       | 23       | 14       | 15       | 12       |
| <b>30%–40%</b>  | 119                           | 81       | 87       | 87       | 86       | 82       | 76       | 71       | 79       | 64       | 59       | 42       | 37       |
| <b>20%–30%</b>  | 277                           | 218      | 194      | 206      | 201      | 212      | 205      | 190      | 193      | 198      | 162      | 138      | 128      |
| <b>10%–20%</b>  | 185                           | 243      | 259      | 243      | 251      | 249      | 261      | 280      | 265      | 266      | 316      | 328      | 320      |
| <b>1%–10%</b>   | 41                            | 43       | 50       | 56       | 61       | 57       | 65       | 61       | 65       | 77       | 74       | 105      | 124      |
| <b>0%</b>   | 1                             | 1        | 1        | 1        | 1        | 1        | 1        | 2        | 1        | 1        | 1        | 3        | 10       |
| <b>N/A</b>  | 15                            | 55       | 55       | 60       | 55       | 60       | 60       | 56       | 57       | 58       | 60       | 59       | 55       |

| Rank In 2015Q4 | State                | 2015Q4 Rate | % change | Rank In 2015Q3 | State                | 2015Q3 Rate | 2011Q4 Rate (Baseline) |
|----------------|----------------------|-------------|----------|----------------|----------------------|-------------|------------------------|
| 1              | Hawaii               | 7.56        | -39.3%   | 1              | Hawaii               | 7.63        | 12.5                   |
| 2              | Wyoming              | 12.52       | -25.5%   | 2              | Wyoming              | 12.42       | 16.8                   |
| 3              | Delaware             | 12.55       | -35.1%   | 3              | New Jersey           | 12.87       | 17.9                   |
| 4              | New Jersey           | 12.8        | -28.5%   | 4              | District of Columbia | 13.01       | 20.0                   |
| 5              | District of Columbia | 12.94       | -35.3%   | 5              | Michigan             | 13.20       | 16.4                   |
| 6              | Wisconsin            | 13.03       | -31.6%   | 6              | Wisconsin            | 13.21       | 19.0                   |
| 7              | Michigan             | 13.17       | -19.7%   | 7              | Delaware             | 13.50       | 21.3                   |
| 8              | California           | 13.46       | -37.6%   | 8              | California           | 13.63       | 21.6                   |
| 9              | Minnesota            | 13.69       | -28.1%   | 9              | Minnesota            | 13.80       | 19.0                   |
| 10             | Maryland             | 13.87       | -29.9%   | 10             | Maryland             | 13.97       | 19.8                   |
| 11             | South Carolina       | 13.92       | -32.8%   | 11             | South Carolina       | 14.30       | 20.7                   |
| 12             | North Carolina       | 14.39       | -32.9%   | 12             | North Carolina       | 14.71       | 21.4                   |
| 13             | Montana              | 14.85       | -30.9%   | 13             | Montana              | 14.97       | 21.5                   |
| 14             | Colorado             | 14.95       | -24.9%   | 14             | Colorado             | 15.17       | 19.9                   |
| 15             | Alaska               | 15.04       | 9.5%     | 15             | Alaska               | 15.42       | 13.7                   |
| 16             | Nevada               | 15.28       | -24.6%   | 16             | Nevada               | 15.71       | 20.3                   |
| 17             | New York             | 15.47       | -27.4%   | 17             | New York             | 15.74       | 21.3                   |
| 18             | West Virginia        | 15.66       | -23.6%   | 18             | Utah                 | 15.82       | 27.1                   |
| 19             | Washington           | 15.8        | -29.2%   | 19             | Washington           | 15.87       | 22.3                   |
| 20             | Indiana              | 15.93       | -33.7%   | 20             | West Virginia        | 16.10       | 20.5                   |
| 21             | Pennsylvania         | 16.05       | -28.1%   | 21             | New Mexico           | 16.19       | 21.7                   |
| 22             | Idaho                | 16.11       | -36.4%   | 22             | Vermont              | 16.22       | 25.4                   |
| 23             | Iowa                 | 16.18       | -27.6%   | 23             | Idaho                | 16.29       | 25.3                   |
| 24             | Vermont              | 16.49       | -35.1%   | 24             | Indiana              | 16.38       | 24.0                   |
| 25             | South Dakota         | 16.52       | -23.2%   | 25             | South Dakota         | 16.42       | 21.5                   |
| 26             | Florida              | 16.88       | -31.1%   | 26             | Pennsylvania         | 16.66       | 22.3                   |
| 27             | Arkansas             | 16.89       | -35.3%   | 27             | Arkansas             | 16.90       | 26.1                   |
| 28             | Connecticut          | 16.9        | -35.1%   | 28             | Iowa                 | 16.38       | 22.3                   |
| 29             | Oregon               | 16.92       | -21.2%   | 29             | Virginia             | 16.97       | 23.0                   |
| 30             | New Mexico           | 16.96       | -21.7%   | 30             | Rhode Island         | 17.00       | 24.0                   |
| 31             | Virginia             | 17.01       | -26.2%   | 31             | Oregon               | 17.37       | 21.5                   |
| 32             | Arizona              | 17.04       | -25.1%   | 32             | Connecticut          | 17.45       | 26.0                   |

|    |               |       |        |    |               |       |      |
|----|---------------|-------|--------|----|---------------|-------|------|
| 33 | Rhode Island  | 17.21 | -28.3% | 33 | New Hampshire | 17.53 | 25.5 |
| 34 | Maine         | 17.44 | -36.0% | 34 | Arizona       | 17.57 | 22.7 |
| 35 | New Hampshire | 17.83 | -31.0% | 35 | Florida       | 17.59 | 24.5 |
| 36 | Utah          | 18.17 | -33.0% | 36 | Maine         | 18.13 | 27.2 |
| 37 | North Dakota  | 18.21 | -14.5% | 37 | Massachusetts | 18.93 | 26.7 |
| 38 | Nebraska      | 18.67 | -16.4% | 38 | North Dakota  | 19.10 | 21.3 |
| 39 | Massachusetts | 19.05 | -28.7% | 39 | Missouri      | 19.33 | 26.1 |
| 40 | Missouri      | 19.19 | -26.6% | 40 | Nebraska      | 19.37 | 22.3 |
| 41 | Ohio          | 19.3  | -24.2% | 41 | Georgia       | 19.52 | 28.7 |
| 42 | Tennessee     | 19.31 | -35.5% | 42 | Oklahoma      | 19.59 | 27.3 |
| 43 | Oklahoma      | 19.4  | -29.0% | 43 | Kentucky      | 19.86 | 26.1 |
| 44 | Alabama       | 19.61 | -28.2% | 44 | Ohio          | 20.09 | 25.4 |
| 45 | Georgia       | 19.79 | -30.9% | 45 | Alabama       | 20.10 | 27.3 |
| 46 | Illinois      | 19.99 | -22.2% | 46 | Tennessee     | 20.29 | 30.0 |
| 47 | Louisiana     | 20.04 | -32.6% | 47 | Kansas        | 20.40 | 26.1 |
| 48 | Kansas        | 20.13 | -22.9% | 48 | Texas         | 20.86 | 28.8 |
| 49 | Texas         | 20.15 | -30.1% | 49 | Mississippi   | 21.49 | 26.6 |
| 50 | Kentucky      | 20.28 | -22.0% | 50 | Illinois      | 21.71 | 25.7 |
| 51 | Mississippi   | 20.45 | -26.6% | 51 | Louisiana     | 22.25 | 29.7 |